

GP Mobile Sales Order Processing



The Business Need

To be successful in today's competitive marketplace, organizations must extend information beyond the walls of their organization and seamlessly interact with customers, partners, and employees in real time. In order to be adaptive, responsive and stay connected with people and systems, enterprises need a collaborative platform to provide end-to-end mobile solutions to their employees, partners and customers. Organizations need to transform valuable enterprise data into shared information for insightful, timely decisions at a lower total cost of ownership.

Microsoft Dynamics GP (formerly Microsoft Great Plains) is a comprehensive business-management solution built on the highly scalable and affordable platform of Microsoft technologies. It offers a cost-effective solution for managing and integrating finances, e-commerce, supply chain, manufacturing, field service, customer relationships and human resources. Client required all the inventory details in GP should be displayed in mobile, if any a changes or modifications made in the mobile, data should get automatically updated into GP. Client required a versatile solution to automate the process of creating sales order from an inventory list outside GP. Client felt that, by automating this process will eliminate the work of the user and data's will get updated automatically in GP.

The Results

- *Our solution lets clients better manage inventory, make sales orders faster and provide e-commerce—driving superior customer service.*
- *Fully automated sales order processing in GP to manage the entire sales order lifecycle.*
- *No more manual entry into GP, save countless hours of unnecessary work and time.*
- *Help clients ensure the right inventory is available at the right time to meet customer needs and boost profitability.*

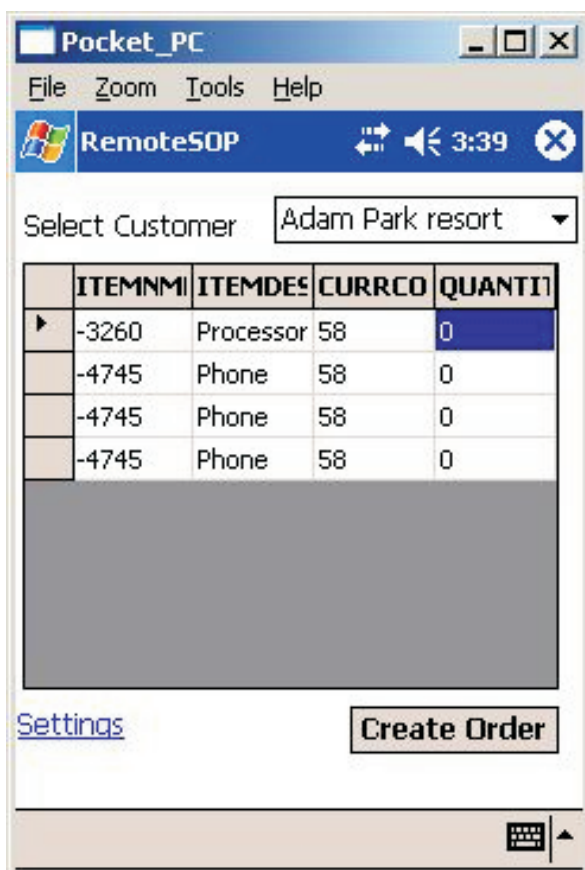
The Evaluation Process

Client evaluated many solution providers. While each solution had some advantages, but client's requirement was not met. Cost of installation and ongoing monthly fees proved prohibitive with other solution. Client was presented with a solution that met its needs. Among other companies, client found that ZSL was a perfect match for their requirements. ZSL's advantages of delivering high availability solutions made client to recognise our solution and believed that would provide a thorough assessment of their environment and give them peace-of-mind about its long-term reliability – which other solutions couldn't provide.

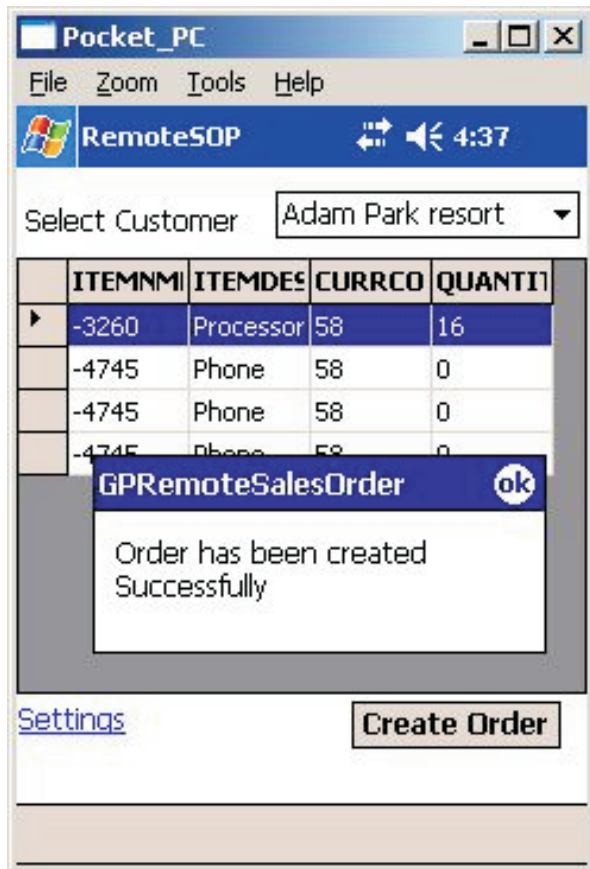
The Benefits

ZSL's mobile 'Sales Order Processing' is designed and developed to provide a complete solution for Sales order operations. It optimizes and automates many of the difficult tasks, greatly reducing the amount of time. Using 'Sales Order Processing' mechanism, inventory details can be transferred directly from mobile into GP. Now by using our application, the user can edit the data's from the remote location and update the same into GP to create a sales order.

User will enter the details in mobile



Update to GP will update the sales order in GP



The GP- Sales order processing development framework enables rapid development and deployment on any industry standard GP Server.

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