

# GP Sales Order Processing Using Excel



## The Business Need

Microsoft Dynamics GP (formerly Microsoft Great Plains) is a comprehensive business-management solution built on the highly scalable and affordable platform of Microsoft technologies. It offers a cost-effective solution for managing and integrating finances, e-commerce, supply chain, manufacturing, field service, customer relationships and human resources. Sales order processing is an important step in a series of processes that leads directly to revenue for any company. Client required all the inventory details should be extracted from GP and saved in spread sheet, after making changes in the spread sheet and exporting spread sheet datas into GP to create a sales order. Client required a solution to automate the process of creating sales order from an inventory list outside GP and exporting into GP. Client felt, by automating this process will eliminate the work of the user and data's will get updated automatically in GP.

## The Evaluation Process

Client evaluated many software solution providers. While each solution had some advantages, but client's requirement was not met. Cost of installation and ongoing monthly fees proved prohibitive with other solution. Client was presented with a solution that met its needs. Among other companies, client found that ZSL was a perfect match for their requirements. ZSL's advantages of delivering high availability solutions made client to recognise our solution and believed that would provide a thorough assessment of their environment and give them peace-of-mind about its long-term reliability – which other solutions couldn't provide.

## The Results

- Delivers faster sales order processing
- Our solution lets clients better manage inventory, fill orders faster and provide e-commerce—driving superior customer service.
- Help clients ensure the right inventory is available at the right time to meet customer needs and boost profitability.
- No more manual entry into GP, save countless hours of unnecessary work and no more concerns about data entry errors.
- Fully automated sales order processing in GP to manage the entire sales order lifecycle.

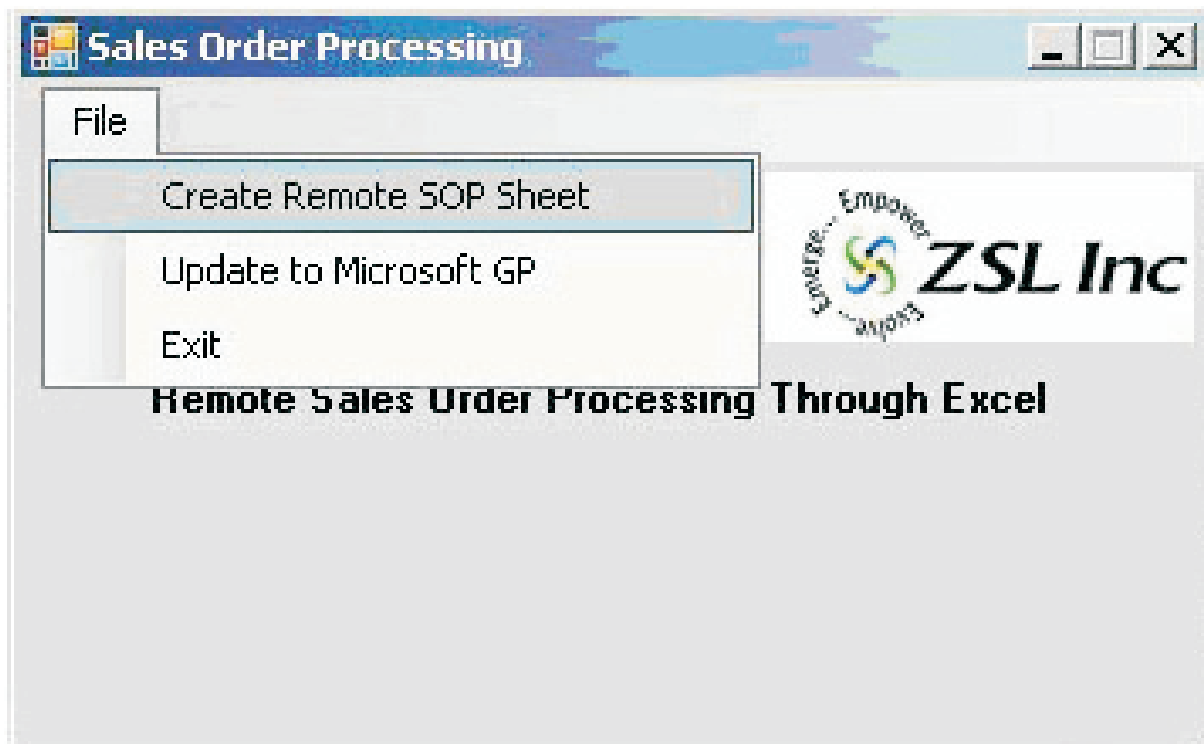
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## The Evaluation Process

Sales Order Processing is designed and developed to provide a complete solution for Sales order operations. It optimizes and automates many of the difficult tasks, greatly reducing the amount of time. Using 'Sales Order Processing' mechanism, inventory details is transferred from GP to a remote Excel –SOP Sheet, user can edit the data's in the excel sheet from the remote location and by using the application we can update the data into GP and create a sales order in GP.

- Create Remote SOP Sheet will create a excel sheet will inventory details in GP



- User will enter the details in the Remote Sale order processing sheet and save it in a particular location.

Microsoft Excel - RemoteSOP.xls

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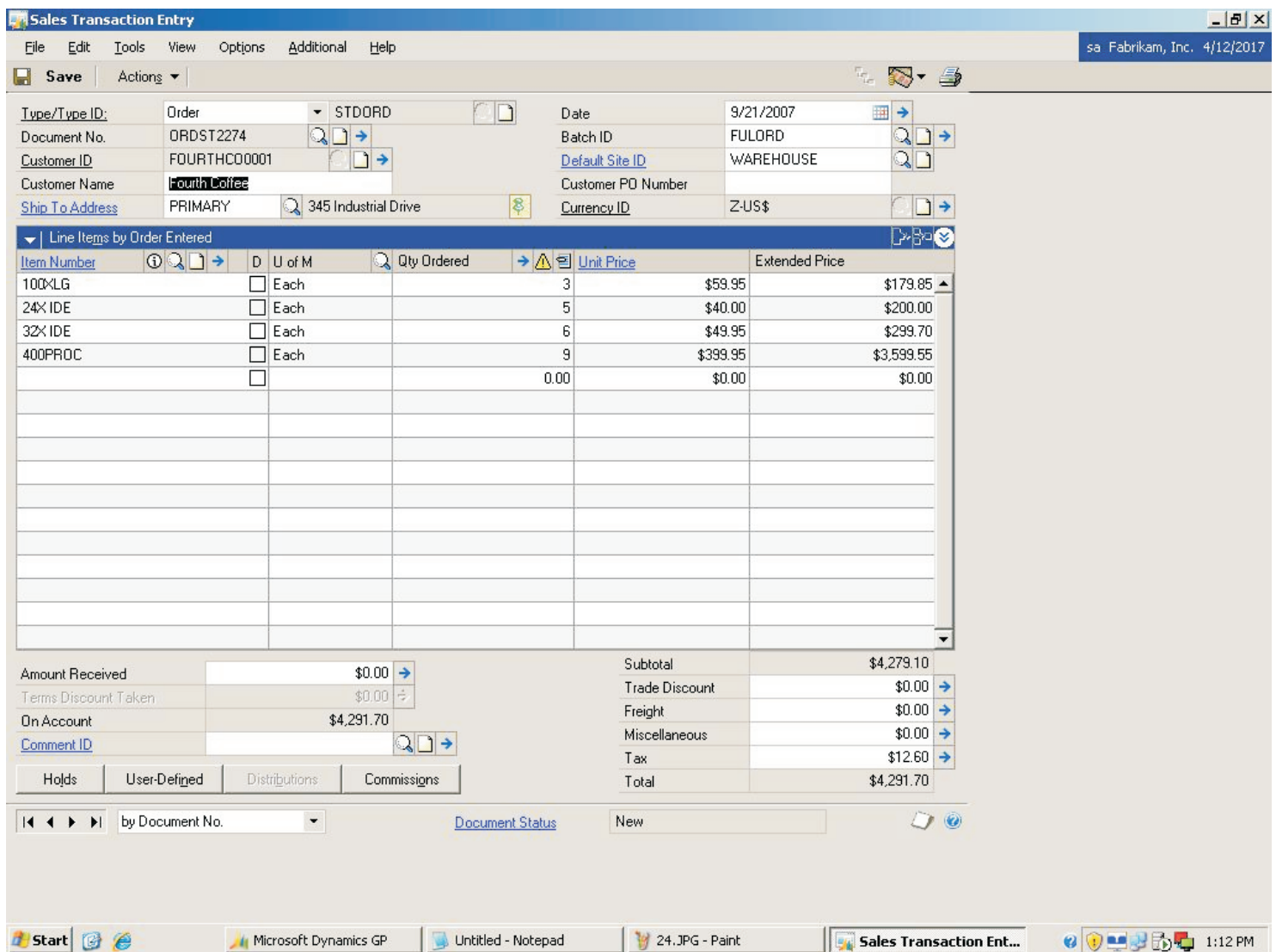
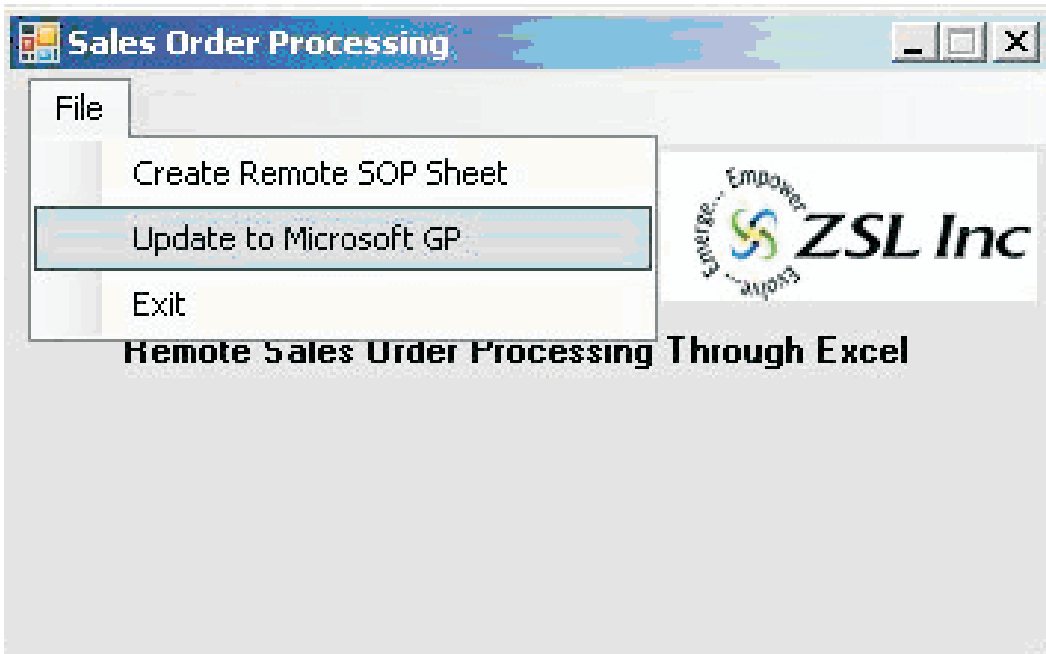
Item Number	Item Description	Unit Price	Quantity	Ext.Price
100XLG	Green Phone	28.46	3	85.38
128 SDRAM	128 meg SDRAM	152.1	0	0
24X IDE	24x CD-ROM	45	5	225
256 SDRAM	256 meg SDRAM	247.5	0	0
32 SDRAM	32 meg SDRAM	40.5	0	0
32X IDE	32x CD-ROM	49.5	6	297
333PROC	333 Processor	238.5	0	0
4 5HD	4.5 gig Hard Drive	184.5	0	0
400PROC	400 Processor	393.3	9	3539.7
40X IDE	40x CD-ROM	39.6	0	0
450PROC	450 Processor	566.1	0	0
500PROC	500 Processor	702	0	0
6.5HD	6.5 gig Hard Drive	224.1	0	0
64 SDRAM	64 meg SDRAM	80.1	0	0
8.4HD	8.4 gig Hard Drive	292.5	0	0
A100	Audio System	36	0	0
ACCS-CRD-12WH	Phone Cord - 12' White	3.29	0	0
ACCS-CRD-25BK	Phone Cord - 25' Black	5.98	0	0
ACCS-HDS-1EAR	Headset-Single Ear	38.59	0	0
ACCS-HDS-2EAR	Headset - Dual Ear	41.98	0	0
ACCS-RST-DXBK	Shoulder Rest-Deluxe Black	4.55	0	0
ACCS-RST-DXWH	Shoulder Rest - Deluxe White	4.55	0	0
ANSW-ATT-1000	Attractive Answering System 1000	59.29	0	0
ANSW-PAN-1450	Panache KX-T1450 answer	50.25	0	0
ANSW-PAN-2460	Panache KX-T2460 answer	73.25	0	0
ASMB-LBR-0001	Labor, Parts Assembly	35	0	0
BA100G	Base Assembly	14.14	0	0
BELL100	Phone Bellissimo	2	0	0
BK MOUSE	Black Mouse	9	0	0
BOT100G	Handset Bottom	1.2	0	0
CAP100	Capacitor	0.02	0	0

ItemDetails / CustomerDetails /

Ready NUM

Start Microsoft Dyn... Unbilled - Not... Sales Order P... unbilled - Paint C:\ExcelFiles Microsoft Ex... 1:05 PM

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The GP- Sales order processing development framework enables rapid development and deployment on any industry standard CRM Server.

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